

December 2008



To whom it may concern:

The slowdown in the World economy is having a drastic effect on TETRA Chemical's supply of raw materials needed to manufacture liquid calcium chloride. TETRA produces calcium chloride at our Gulf Coast and Parkersburg, WV plants by the reaction of limestone with hydrochloric acid. These acid sources are a byproduct from the manufacture of isocyanates, epoxy and fluorocarbons. The down turn in demand for these products continues to shrink availability of byproduct acid in the US market resulting in near Force Majeure conditions.

It remains our intent to supply all of our customer's requirements but the uncertainty of raw materials may result in reduced product availability and/or stock out conditions at some of our plants and terminals. Material will have to be supplied from alternate sources or locations resulting in higher product and logistic costs which unfortunately have to be passed onto customers.

The market situation is changing rapidly and we will do everything possible to keep you informed. Your TETRA Regional Sales Manager will be in touch to discuss product availability and price changes in the near future.

TETRA greatly appreciates your business and regrets having to implement these changes.

Regards,

Jerold Vincent

Jerold Vincent
Business Manager
Liquid Calcium Chloride